

14<sup>th</sup> May 2022

BSE: 532633 | NSE: ALLSEC | ISIN: INE835G01018 | CIN: L72300TN1998PLC041033 | WWW.ALLSECTECH.COM

## Strong Finish to the year, PAT up 33% QoQ

**Chennai, India – 14<sup>th</sup> May 2022:** Allsec Technologies, a global leader in outsourcing solutions announced its financial results for the **Fourth quarter (Q4 FY22)** and **Year (FY22)** ended 31st March 2022.

Highlights include:

- Revenue increased 3% over Q3 FY22 at ₹85.4cr
- EBITDA increased 7% over Q3 FY22 at ₹23.5cr;
- PBT increased 10% over Q3 FY22 at ₹18.2cr
- PAT increased 33% over Q3 FY22 at ₹17.8cr

### Key financial highlights

In ₹ Lakhs

Particulars	Q4FY22	Q3FY22	QoQ	Q4FY21	YoY (%)	FY22	FY21	YoY (%)
Revenue	8,537	8,322	3%	7,348	16%	31,720	27,669	15%
EBITDA	2,357	2,201	17%	2,092	13%	8,023	6,590	22%
EBITDA Margin %	27.6%	26.4%	116 bps	28.5%	(88 bps)	25.3%	23.8%	148 bps
PBT	1,819	1,648	10%	1,502	21%	6,115	4,371	40%
PAT	1,750	1,316	33%	1,378	27%	3,564	3,512	1%
PAT Margin %	20.5%	15.8%	469 bps	18.8%	175 bps	11.2%	12.7%	(146 bps)
Diluted EPS ( in ₹)	11.48	8.63	33%	9.04	27%	23.39	23.05	1%

## Business Update

### ➤ Human Resources Operations (HRO):

- Revenue higher by 11% QoQ at ₹31.6 Cr
- Domestic business revenues excluding Statutory Compliance higher by 15% QoQ at ₹18.1 Cr
- International business revenue higher by 3% QoQ at ₹6.6 Cr
- Statutory Compliance business revenue higher by 9% QoQ at ₹6.9 Cr
- 43 new customers were added during the quarter with ACV of ₹2.8 Cr
- Payslips processed grew 2% QoQ and 25% YoY to ~32.3 lakhs in Q4FY22
- Recognised as one of “Top 10 HR Technology Solutions Provider” by “CIOReview” India Magazine

### ➤ Digital Business Services (DBS):

- Revenue marginally lower by 2% QoQ at ₹53.7 Cr. YoY up 14%
- International business revenue higher by 2% QoQ, at ₹38.0 Cr,
- Domestic business revenue lower by 11% QoQ, at ₹15.7 Cr
- Headcount stood at 3,475 employees

Commenting on the performance, Mr. Ashish Johri, CEO said “Allsec has ended the year with strong growth momentum in both its business verticals. With the headwinds of COVID behind us, we believe that the Company is poised to reap the benefits of investments made in sales and technology in the coming years”

## About Allsec Technologies Limited:

Allsec Technologies Limited (BSE: 532633, NSE: [ALLSEC](#)), headquartered in Chennai has been a pioneer in the HRO and International DBS spaces, and is today the leading Payroll Services Provider in India. Founded in 1998, Allsec is today a global brand, offering high-end business process solutions across key industry verticals in 40 countries. With ~ 4,500 employees across India, Philippines and the US, Allsec processes more than 1 million pay slips each month for over 400 clients around the world. Allsec's leading *SmartHR* and *SmartPay* platforms are designed to address the complex challenges in today's HR environment, integrating the latest in technology including Robotic Process Automation (RPA), Smart Analytics, Chatbots and Mobility for enhanced employee engagement.

For further details on Allsec Technologies Limited, please visit <http://www.allsectech.com>.

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