Allsec Technologies Limited



Regd. Office: 7-H, Century Plaza, 560/562 Anna Salai, Teynampet, Chennai - 600 018.

Corp. Office: 46-B Velachery Main Road, Velachery, Chennai - 600 042.

CIN: L72300TN1998PLC041033, Email: contactus@allsectech.com

Statement of Audited Financial Results for the quarter and year ended March 31, 2016

(Rupees in Lakhs except EPS data)

| | | Standalone Results | | | | Consolidated Results | | | | | |
|----------|--|---------------------------|------------|---------------------------|--------------|----------------------|---------------|------------|--------------|-----------|-----------|
| SI. | | Quarter Ended | | | Year ended | | Quarter Ended | | Ye | | r ended |
| No. | Particulars | 31-Mar-16 | 31-Dec-15 | 31-Mar-15 | 31-Mar-16 | 31-Mar-15 | 31-Mar-16 | 31-Dec-15 | 31-Mar-15 | 31-Mar-16 | 31-Mar-15 |
| 1101 | | Audited [Refer Note 5] | Un-Audited | Audited [Refer Note 5] | Audited | Audited | Un-Audited | Un-Audited | Un-Audited | Audited | Audited |
| | Income from operations | | | | | | | | | | |
| 1 | Net Sales / Income from Operations | 2,777 | 2,740 | 2,483 | 10,836 | 9,747 | 6,966 | 5,746 | 4,035 | 23,338 | 15,086 |
| | Total income from operations | 2,777 | 2,740 | 2,483 | 10,836 | 9,747 | 6,966 | 5,746 | 4,035 | 23,338 | 15,086 |
| 2 | Expenses | | | | | | | | | | |
| | a Connectivity Cost | 85 | 71 | 100 | 362 | 476 | 85 | 71 | 101 | 362 | 499 |
| | b Employee benefits expense | 1,554 | 1,608 | 1,583 | 6,356 | 6,156 | 4,321 | 3,705 | 2,599 | 14,999 | 10,810 |
| | c Other expenses | 742 | 664 | 735 | 2,845 | 2,865 | 1,207 | 1,154 | 1,222 | 4,588 | 4,691 |
| | d Depreciation and Amortisation | 104 | 125 | 154 | 503 | 667 | 128 | 191 | 252 | 755 | 1,101 |
| | Total expenses | 2,485 | 2,468 | 2,572 | 10,066 | 10,164 | 5,741 | 5,121 | 4,174 | 20,704 | 17,101 |
| 3 | Profit / (Loss) from operations before other income and finance costs | 292 | 272 | (89) | 770 | (417) | 1,225 | 625 | (139) | 2,634 | (2,015) |
| 4 | Other Income | 61 | 103 | 122 | 529 | 343 | 144 | 208 | 338 | 1,003 | 945 |
| 5 | Profit / (Loss) from ordinary activities before finance costs | 353 | 375 | 33 | 1,299 | (74) | 1,369 | 833 | 199 | 3,637 | (1,070) |
| 6 | Finance costs | 11 | 14 | 24 | 54 | 56 | 39 | 56 | 6 | 184 | 163 |
| 7 | Profit / (Loss) from ordinary activities before tax | 342 | 361 | 9 | 1,245 | (130) | 1,330 | 777 | 193 | 3,453 | (1,233) |
| 8 | Tax expense | | | | | | | | | | |
| | - Current tax | - | - | - | - | - | - | 15 | 115 | 62 | 129 |
| | - Minimum Alternate Tax (MAT) Credit entitlement written off | - | - | 44 | - | 44 | - | - | 44 | - | 44 |
| | - MAT | 233 | 64 | - | 297 | - | 233 | 64 | - | 297 | - |
| 9 | Net Profit / (Loss) after tax | 109 | 297 | (35) | 948 | (174) | 1,097 | 698 | 34 | 3,094 | (1,406) |
| 10 11 | Minority interest | - | - | - | - | - | - | - | - | - | - |
| 11 | Net Profit / (Loss) after taxes and minority interest | 109 | 297 | (35) | 948 | (174) | 1,097 | 698 | 34 | 3,094 | (1,406) |
| 12 | | | | | | | | | | | |
| 12 | Paid up Equity Share Capital (Face Value of Rs. 10/- each) | 1,524 | 1,524 | 1,524 | 1,524 | 1,524 | 1,524 | 1,524 | 1,524 | 1,524 | 1,524 |
| 13 | Reserves (excluding Revaluation Reserves as per balance sheet of previous accounting year) | | | | | 9,928 | | | | | 4,621 |
| 14 | Earnings Per Share (before extraordinary items) (of Rs. 10/-each) | | | | | | | | | | |
| | | 0.72 | 1.05 | (0.22) | (22 | (1.14) | 7.00 | 1 50 | 0.22 | 20.20 | (0.22) |
| | a) Basic | 0.72 | 1.95 | (0.23) | 6.22 6.22 | (1.14) | 7.20 | 4.58 | 0.22 0.22 | 20.30 | (9.23) |
| | b) Diluted | 0.72 | 1.95 | (0.23) | 6.22 | (1.14) | 7.20 | 4.58 | 0.22 | 20.30 | (9.23) |
| | Earnings Per Share (after extraordinary items) (of Rs. 10/- each) | | | | | | | | | | |
| | a) Basic | 0.72 | 1.95 | (0.23) | 6.22 | (1.14) | 7.20 | 4.58 | 0.22 | 20.30 | (9.23) |
| | b) Diluted | 0.72 | 1.95 | (0.23) | 6.22 | (1.14) | 7.20 | 4.58 | 0.22 | 20.30 | (9.23) |
| | | | | | | | | | | | |

Notes:

1 Audited Statement of Assets and Liabilities as at March 31, 2016

| | | Stand | lalone | Consolidated | | |
|-----|-------------------------------------|-----------|-----------|--------------|-----------|--|
| Sl. | | As at | As at | As at | As at | |
| No. | Particulars | 31-Mar-16 | 31-Mar-15 | 31-Mar-16 | 31-Mar-15 | |
| | | Audited | Audited | Audited | Audited | |
| A | EQUITY AND LIABILITIES | | | | | |
| 1 | Shareholders' funds | | | | | |
| | (a) Share capital | 1,524 | 1,524 | 1,524 | 1,524 | |
| | (b) Reserves and surplus | 10,876 | 9,928 | 7,623 | 4,621 | |
| | Sub-total - Shareholders' funds | 12,400 | 11,452 | 9,147 | 6,145 | |
| 2 | Minority interest | - | - | - | - | |
| 3 | Non-current liabilities | | | | | |
| | (a) Long-term borrowings | 35 | 59 | 256 | 779 | |
| | (b) Long-term provisions | 53 | 51 | 53 | 51 | |
| | Sub-total - Non-current liabilities | 88 | 110 | 309 | 830 | |
| 4 | Current liabilities | | | | | |
| | (a) Short-term borrowings | - | 85 | - | 85 | |
| | (b) Trade payables | 380 | 354 | 2,084 | 879 | |
| | (c) Other current liabilities | 358 | 459 | 1,786 | 1,318 | |
| | (d) Short-term provisions | 310 | 266 | 327 | 359 | |
| | Sub-total - Current liabilities | 1,048 | 1,164 | 4,197 | 2,641 | |
| | TOTAL - EQUITY AND LIABILITIES | 13,536 | 12,726 | 13,653 | 9,616 | |
| В | ASSETS | | | | | |
| 1 | Non-current assets | | | | | |
| | (a) Fixed assets | 745 | 927 | 1,015 | 1,434 | |
| | (b) Goodwill on consolidation | - | - | 1,249 | 1,249 | |
| | (c) Non-current investments | 4,813 | 5,107 | - | - | |
| | (d) Long-term loans and advances | 2,352 | 3,034 | 1,437 | 2,160 | |
| | (e) Deferred Tax Asset | - | - | 86 | 161 | |
| | (f) Other non-current assets | 7 | 288 | 7 | 288 | |
| | Sub-total - Non-current assets | 7,917 | 9,356 | 3,794 | 5,292 | |
| 2 | Current assets | | | | | |
| | (a) Current investments | 1,911 | 175 | 1,911 | 175 | |
| | (b) Trade receivables | 2,447 | 2,323 | 5,855 | 2,946 | |
| | (c) Cash and cash equivalents | 683 | 369 | 1,505 | 669 | |
| | (d) Short-term loans and advances | 131 | 131 | 239 | 197 | |
| | (e) Other current assets | 447 | 372 | 349 | 337 | |
| | Sub-total - Current assets | 5,619 | 3,370 | 9,859 | 4,324 | |
| | TOTAL - ASSETS | 13,536 | 12,726 | 13,653 | 9,616 | |

Audited Consolidated Segment Information for the quarter and year ended March 31, 2016

| Sl. | | | Quarter Ended | Year ended | | |
|-----|---|-----------|---------------|------------|-----------|-----------|
| No. | Particulars | 31-Mar-16 | 31-Dec-15 | 31-Mar-15 | 31-Mar-16 | 31-Mar-15 |
| 1 | Segment revenue | | | | | |
| 1 | ITES-BPO | 6,966 | 5,746 | 3,025 | 23,338 | 11,200 |
| | Mortgage services | 0,700 | 3,740 | 1,010 | 23,336 | 3,886 |
| | Unallocated | _ | _ | 1,010 | _ | 5,000 |
| | Less: Inter Segment Revenue | | _ | _ | - | _ |
| | Total revenue | 6,966 | 5,746 | 4,035 | 23,338 | 15,086 |
| 2 | Segment Profit / (Loss) before tax and interest | | | | | |
| | ITES-BPO | 1,369 | 833 | 273 | 3,637 | 252 |
| | Mortgage services | - | - | (74) | - | (1,322) |
| | Unallocated | - | - | - | - | - |
| | Total | 1,369 | 833 | 199 | 3,637 | (1,070) |
| | Less: | | | | | |
| | i) Interest | 39 | 56 | 6 | 184 | 163 |
| | ii) Other Un-allocable Expenditure net off | - | - | - | - | - |
| | iii) Un-allocable income | - | - | - | - | - |
| | Total Profit Before Tax | 1,330 | 777 | 193 | 3,453 | (1,233) |
| 3 | Capital Employed | | | | | |
| | ITES-BPO | 9,403 | 8,052 | 8,004 | 9,403 | 8,004 |
| | Mortgage services | - | - | (1,080) | - | (1,080) |
| | Unallocated | - | - | - | - | - |
| | Total Capital Employed | 9,403 | 8,052 | 6,924 | 9,403 | 6,924 |
| | | | | | | |

- 1 The above financial results of the Company have been reviewed by the Audit Committee at their meeting held on May 20, 2016 and the standalone results have been subject to an audit by the statutory auditors and approved by the Board of Directors at their meeting held on May 20, 2016.
- 2 The consolidated results for the quarter and year ended March 31, 2016 includes the results of the Company's subsidiaries Allsectech Inc., USA, Allsectech Manila Inc., Philippines, Retreat Capital Management Inc., USA
- 3 As per Accounting Standard 17 on Segment Reporting, the Company's (consolidated operations) was relating to "ITES-BPO" and "Mortgage Services" segment till March 31, 2015. With effect from April 01, 2015, Allsec Technologies Limited (Group) operates in a single segment which is "ITES-BPO".
- ⁴ The Company had adopted useful life for all the tangible fixed assets as indicated in Schedule II of the Companies Act, 2013 as of April 01, 2014. Based on the transitional provision given in Note 7(b) of Schedule II, an amount of Rs. 395 lakhs was adjusted to the balance carried forward (deficit) in the statement of profit and loss as of April 01, 2014.
- ⁵ The figures of the last quarter are the balancing figures between audited figures in respect of the full financial year up to March 31, 2015 and March 31, 2016 and the unaudited published year-to-date figures up to December 31, 2014 and December 31, 2015, being the respective dates of the end of the third quarter of the financial years which were subjected to limited review.
- 6 During the year, as at March 31, 2016, there is a change in classification of one of the subsidiaries, Allsectech Inc., USA, from integral to non integral for the purpose of consolidation due to the change in the nature of operations. Had the change in classification not been done, shareholders' funds would have been higher by Rs.15 Lakhs for the year ended March 31, 2016. Had the change in classification been done with effect from April 01, 2014, consolidated profit before tax for the quarter ended December 31, 2015 and March 31, 2015 would have been higher by Rs.17 Lakhs and Rs.34 Lakhs respectively and the consolidated loss before tax would have been lower by Rs.32 Lakhs for the year ended March 31, 2015.
- 7 Previous year / period figures have been regrouped / reclassified wherever necessary to conform with current year / period figures.

Place : Chennai Date: May 20, 2016

R Jagadish