

## Part II : Select Information for the Quarter ended June 30, 2013



Notes:
Un-Audited Consolidated Segment Information for the Quarter ended June 30, 2013

| SI. | Particulars | Quarter Ended |  |  | Year Ended |
| :---: | :---: | :---: | :---: | :---: | :---: |
| No. |  | 30-Jun-13 | 31-Mar-13 | 30-Jun-12 | 31-Mar-13 |
| 1 | Segment revenue |  |  |  |  |
|  | ITES-BPO | 3,151 | 3,283 | 3,543 | 13,456 |
|  | Mortgage services | 2,578 | 3,835 | 4,412 | 18,551 |
|  | Total revenue | 5,729 | 7,118 | 7,955 | 32,007 |
| 2 | Segment profit after tax |  |  |  |  |
|  | ITES-BPO | 94 | (18) | (507) | $(1,241)$ |
|  | Mortgage Services | (504) | (233) | 1,037 | 2,125 |
|  | Total | (410) | (251) | 530 | 884 |
| 3 | Capital Employed |  |  |  |  |
|  | ITES-BPO | 8,067 | 7,944 | 8,790 | 7,944 |
|  | Mortgage Services | 2,836 | 3,224 | 2,038 | 3,224 |
|  | Total Capital Employed | 10,903 | 11,168 | 10,828 | 11,168 |

1 The above un-audited financial results of the Company (standalone and consolidated) have been reviewed by the Audit Committee at their meeting held on August 12 , 2013 and approved by the Board of Directors at their meeting held on August 12, 2013.
2 The consolidated results for the quarter ended June 30, 2013 includes the results of the Company's subsidiaries - Allsectech Inc, USA, Allsectech Manila Inc, Philippines, Retreat Capital Management Inc., USA and Centigral Inc., USA
3 As per Accounting Standard 17 on Segment Reporting, the Company's (consolidated) operations relate to "ITES-BPO" and "Mortgage Services" segments.
4 The statutory auditors have in their limited review report for the quarter ended June 30, 2013 observed that "As at June 30, 2013, the Company has investments of Rs. 2,586 lakhs in its wholly owned subsidiary Allsectech Manila Inc., Philippines. The subsidiary's accumulated losses have significantly eroded its net worth as at June 30, 2013. The recovery of the value of such investment in the subsidiary is dependent upon the ability of the subsidiary to establish successful operations in the future and achieve sustained profitability. In view of the operational and financial position of the subsidiary as noted above, we are unable to comment on the adjustments, if any, that may be required to be made to the carrying value of such investments."

Allsectech Manila Inc., has undertaken various initiatives in expanding the customer base and expects that such additional efforts initiated by the management would result in significant increase in the revenue and sustained profitability Based on the above and considering the business plans for the future, management is of the view that no provision is required to be made to the carrying value of such investments.

5 The statutory auditors have in their limited review report for the quarter ended June 30, 2013 observed that "As at June 30, 2013, the Company has investment of Rs. 595 lakhs in its wholly owned subsidiary Allsectech Inc., USA and receivable balance (net) of Rs. 610 lakhs from such subsidiary. The subsidiary's accumulated losses have fully eroded its net worth as at June 30, 2013. The recovery of the value of such investment in the subsidiary is dependent upon the ability of the subsidiary to establish successful operations in the future and achieve sustained profitability. In view of the operational and financial position of the subsidiary as noted above, we are unable to comment on the adjustments, if any, that may be required to be made to the carrying value of such investments and receivables."

Management has undertaken several initiatives to improve its income from operations and establish profitable operations. The recovery of the value of such investment in the subsidiary is dependent upon the ability of the subsidiary to establish successful operations in the future and achieve sustained profitability. Based on the above and considering the business plans for the future, management is of the view that no provision is required to be made to the carrying value of such investments and advances.
6 The standalone and consolidated figures for the quarter ended March 31, 2013 are the balancing figures in respect of the full financial year ended March 31, 2013 and the un-audited published year-to-date figures upto December 31, 2012, being the end of the third quarter of the financial year.

7 Previous year / period figures have been regrouped / reclassified wherever necessary to confirm with current year / period figures.
For and on behalf of the Board of Directors

