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Allsec Q2 EBITDA up 35% YoY, Announces Interim Dividend

Chennai, India - 28th October 2021: Allsec Technologies, a global leader in outsourcing solutions announced its financial results for the **Second quarter (Q2 FY22)** and **Half year (H1 FY22)** ended 30th September 2021.

Highlights include:

- Revenues increased 8% over Q1 FY22 at ₹77.1cr
- EBITDA increased 19% over Q1 FY22 at ₹18.8cr
- OCF increased 4% over Q1 FY22 at ₹15.6cr
- PBT increased 52% over Q1 FY22 at ₹16.0cr
- Interim dividend of ₹45 per share
- Significant milestone of >1mn payslips per month processed in September 2021

Key financial highlights

In ₹ Lakh

Particulars	Q2FY22	Q1FY22	QoQ	Q2FY21	YoY (%)	H1 FY22	H1 FY21	YoY (%)
Revenue	7,712	7,149	8%	6,760	14%	14,861	13,152	13%
EBITDA before COVID-related expenses	2,029	1,723	18%	1,541	32%	3,752	3,092	21%
COVID-related expense	(145)	(142)	2%	(148)	(2%)	(287)	(400)	(64%)
EBITDA	1,884	1,581	19%	1,393	35%	3,465	2,692	29%
EBITDA Margin %	24.4%	22.1%	231 bps	20.6%	382 bps	23.3%	20.5%	285 bps
PBT	1,596	1,052	52%	814	96%	2,648	1,621	63%
PAT before Tax on dividend	1,295	791	64%	644	101%	2,086	1,247	67%
Tax on dividend income from Manila Subsidiary	-	1,588	-	-	-	1,588		
PAT	1,295	(797)		644	101%	498	1,247	(60%)
PAT Margin %	16.8%	(11.1%)		9.5%	727 bps	3.4%	9.5%	(613)bps
Diluted EPS (in ₹)	8.50	(5.23)		4.22	101%	3.27	8.18	(60%)

Business Update

➤ Digital Business Services (DBS):

- Revenue higher by 7% QoQ at ₹48.7 Cr
- International revenue higher by 6% QoQ, on the back of strong new customer acquisition
- Domestic business revenue bounced back post 2nd wave of COVID, higher by 10% QoQ
- Headcount stood at 3,778 an increase of 632 employees compared to the previous quarter

➤ Human Resources Operations (HRO):

- Revenue higher by 10% QoQ at ₹28.4 Cr
- 23 new customers added during the quarter with ACV of ₹4.3 Cr
- Payslips processed grew 7% QoQ and 31% YoY to ~30 lakhs in Q2FY21 with more than **1 mn** payslips processed in the month of September 2021

Commenting on the performance, Mr. Ashish Johri, CEO said “Our investment in sales over the recent quarters is paying off, with the rate of new customer introductions in both DBS and HRO at a historic high. When considered along with our ongoing investments in technology and automation, we believe the business is set for accelerated growth in the coming quarters.”

Allsec Technologies Limited (BSE: 532633, NSE: [ALLSEC](#)), headquartered in Chennai has been a pioneer in the HRO and International DBS spaces, and is today the leading Payroll Services Provider in India. Founded in 1998, Allsec is today a global brand, offering high-end business process solutions across key industry verticals in 40 countries. With ~ 4,600 employees across India, Philippines and the US, Allsec processes more than 1 million pay slips each month for over 400 clients around the world. Allsec's leading *SmartHR* and *SmartPay* platforms are designed to address the complex challenges in today's HR environment, integrating the latest in technology including Robotic Process Automation (RPA), Smart Analytics, Chatbots and Mobility for enhanced employee engagement.

For further details on Allsec Technologies Limited, please visit <http://www.allsectech.com>.

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