



ALLSEC TECHNOLOGIES LIMITED

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(Rs. in Lakhs)

STATEMENT OF STANDALONE AND CONSOLIDATED UNAUDITED RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2018

	Standalone Results						Consolidated Results					
	Quarter Ended		Nine Months ended			Year ended	Quarter Ended		Nine Months ended		Year ended	
	31 December 2018	30 September 2018	31 December 2017	31 December 2018	31 December 2017	31 March 2018	31 December 2018	30 September 2018	31 December 2017	31 December 2018	31 December 2017	31 March 2018
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Revenue												
Revenue from operations	3,963	3,777	3,348	11,168	9,494	12,878	6,309	6,875	8,872	19,482	26,418	32,496
Other income	206	174	91	570	398	520	134	204	60	557	476	738
Total income	4,169	3,951	3,439	11,738	9,892	13,398	6,443	7,079	8,932	20,039	26,894	33,234
Expenses												
Employee benefits expense	2,353	2,207	1,943	6,573	5,511	7,454	3,637	3,440	3,080	10,160	8,380	11,731
Finance costs	6	6	26	8	75	24	9	9	29	14	81	33
Depreciation and amortisation expense	108	98	88	300	243	328	138	125	112	390	342	450
Other expenses	809	830	772	2,393	2,314	3,114	1,593	3,040	4,039	6,863	12,918	14,661
Total expenses	3,276	3,141	2,829	9,274	8,143	10,920	5,377	6,614	7,260	17,427	21,721	26,875
Profit before tax	893	810	610	2,464	1,749	2,478	1,066	465	1,672	2,612	5,173	6,359
Tax expense												
Current tax	210	180	126	587	397	529	266	226	372	730	1,134	1,356
Deferred tax	56	43	(218)	128	(701)	(950)	56	43	(218)	128	(701)	(950)
Total Tax	266	223	(92)	715	(304)	(421)	322	269	154	858	433	406
Profit for the period	627	587	702	1,749	2,053	2,899	744	196	1,518	1,754	4,740	5,953
Other comprehensive income:												
a) Items that will be reclassified to profit or loss												
Exchange differences on translation of foreign operations	-	-	-	-	-	-	(216)	318	35	395	89	(160)
Income tax relating to items specified above	-	-	-	-	-	-	-	(4)	-	(23)	-	(160)
b) Items that will not be reclassified to profit or loss												
Re-measurement gains/ (losses) on defined benefit plans	(69)	34	(19)	(43)	(58)	-	(69)	34	(19)	(43)	(58)	-
Income tax relating to items specified above	24	(12)	7	15	20	-	24	(12)	6	15	20	-
	(45)	22	(12)	(28)	(38)	-	(45)	22	(13)	(28)	(38)	-
Total Other comprehensive income for the period, net of tax	(45)	22	(12)	(28)	(38)	-	(261)	340	18	367	28	(160)
Total comprehensive income for the period	582	609	690	1,721	2,015	2,899	483	536	1,536	2,121	4,768	5,793
Earnings per equity share (Profit for the period)												
Basic (in Rs.) (Face value of Rs. 10/- each) (Not annualised)	4.11	3.85	4.61	11.48	13.47	19.02	4.88	1.29	9.96	11.51	31.11	39.06
Diluted (in Rs.) (Face value of Rs. 10/- each) (Not annualised)	4.11	3.85	4.61	11.48	13.47	19.02	4.88	1.29	9.96	11.51	31.11	39.06

For and on behalf of the Board of Directors of
Allsec Technologies Limited

R Jagadish
 Director and CEO
 DIN: 00033589

Place: Chennai
 Date : 07 February 2019

STATEMENT OF CONSOLIDATED UNAUDITED SEGMENTWISE REVENUE, RESULTS, ASSETS AND LIABILITIES FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2018

(Rs. in Lakhs)

S.No.	Description	Consolidated					
		Quarter ended 31 December 2018	Quarter ended 30 September 2018	Quarter ended 31 December 2017	Nine months ended 31 December 2018	Nine months ended 31 December 2017	Year ended 31 March 2018
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1.	SEGMENT REVENUES						
	Customer Lifecycle Management (CLM)	4,780	4,294	3,288	12,872	9,475	13,042
	Human Resource Outsourcing (HRO)	1,529	1,416	1,312	4,244	3,620	5,010
	Anti Money Laundering and Regulatory Compliance (AML)	-	1,165	4,272	2,366	13,323	14,444
	Total revenue from operations	6,309	6,875	8,872	19,482	26,418	32,496
2.	SEGMENT RESULTS						
	Customer Lifecycle Management (CLM)	904	810	384	2,306	1,179	1,428
	Human Resource Outsourcing (HRO)	620	563	567	1,648	1,385	1,995
	Anti Money Laundering and Regulatory Compliance (AML)	(499)	(1,006)	583	(1,632)	2,436	2,594
	Total segment results	1,025	367	1,534	2,322	5,000	6,017
	Finance cost	(9)	(9)	(29)	(14)	(81)	(33)
	Other unallocable income / (expenses), net	50	107	167	304	254	375
	Total profit before tax	1,066	465	1,672	2,612	5,173	6,359
	Less: Tax Expense	322	269	154	858	433	406
	Total profit after tax	744	196	1,518	1,754	4,740	5,953
3.	SEGMENT ASSETS						
	Customer Lifecycle Management (CLM)	3,907	3,585	3,074	3,907	3,074	3,266
	Human Resource Outsourcing (HRO)	1,394	1,299	2,078	1,394	2,078	1,057
	Anti Money Laundering and Regulatory Compliance (AML)	16	352	1,268	16	1,268	1,229
	Unallocated	19,757	20,151	16,327	19,757	16,327	18,601
	Total assets	25,074	25,387	22,747	25,074	22,747	24,153
4.	SEGMENT LIABILITIES						
	Customer Lifecycle Management (CLM)	872	823	975	872	975	732
	Human Resource Outsourcing (HRO)	281	243	333	281	333	211
	Anti Money Laundering and Regulatory Compliance (AML)	939	1,266	272	939	272	233
	Unallocated	1,026	1,587	1,333	1,026	1,333	2,224
	Total liabilities	3,118	3,919	2,913	3,118	2,913	3,400

Notes:

- The Audit Committee has reviewed these results and the Board of Directors have approved the above results at their meeting held on 07 February 2019.
- The consolidated results for the quarter and nine months ended 31 December 2018 include the results of the Company's wholly owned subsidiaries - Allsectech Inc., USA ("Allsectech"), Allsectech Manila Inc. Philippines("ATM") and Retreat Capital Management Inc., USA ("Retreat").
- The results for the quarter and nine months ended 31 December 2018 of the Company's subsidiary - Allsectech Manila Inc., Philippines has been reviewed by the auditor of the subsidiary.
- The Company has reported segment information as per Indian Accounting Standard 108 "Operating Segments" (IND AS 108) read with SEBI's circular dated 5 July 2016. Accordingly, the Company has identified the business components as its operating segments for reporting and is consistent with performance assessment and resource allocation by the management. Segment revenue comprises operational income allocable specifically to a segment. Un-allocable expenditure mainly includes employee expense, depreciation and other expenses. Unallocable income primarily includes other non-operating income and foreign exchange gain.
- Adoption of Ind AS 115 - Revenue from Contracts with Customers: On 01 April 2018, the company adopted Ind AS 115, "Revenue from Contracts with Customers" using the cumulative catch-up transition method applied to contracts that were not completed as of 01 April 2018. Accordingly, the comparatives have not been retrospectively adjusted. The adoption of Ind AS 115 did not have any material impact on the total equity as at 01 April 2018 and on the results for the nine months ended 31 December 2018.
- The figures for the corresponding previous periods have been regrouped / reclassified wherever considered necessary to conform to the figures presented in the current period.

For and on behalf of the Board of Directors of
Allsec Technologies Limited

R Jagadish
Director and CEO
DIN: 00033589

Place: Chennai
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